

MODULE 2 | SESSION 7

Leading from the Middle More Effectively - Part 1

Simplicity is the ultimate sophistication. ~ Leonardo DaVinci

What can I do to intentionally develop my skills to lead from the middle more effectively?

While this is not a challenge you will solve overnight, you can make great progress quickly if you will follow these simple tips...

Tip #1 - Invest in _____.

Two tools which will help you with the mindshift toward investing in you...



Being _____ starts with SELF - developing your own leadership skills. It won't happen by accident. (recap the challenges above) As you make progress with SELF, the byproduct is energy and motivation to be more intentional with _____, the your TEAM, then your ORGANIZATION, then to your _____.



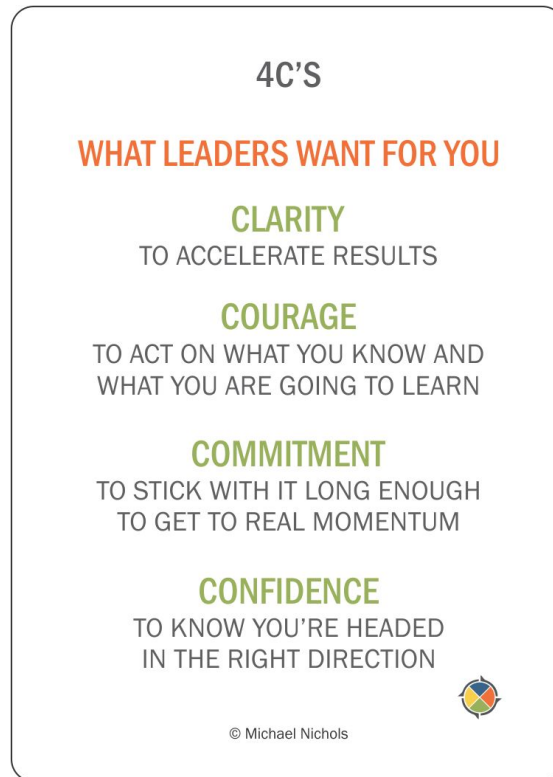
- Know and understand your natural _____.
- Evaluate your BEHAVIOR PATTERNS which are demonstrated in your _____. How are they affecting your influence?
- What are the resulting _____?
- What _____ are you experiencing? In your relationships? With your productivity? With your energy for your work?

Tip #2 - Simplify

The principle of the SIMPLE EFFECT is to make a few _____ _____ to confront the chaos in life and work which then simplifies thousands of future decisions.

The secret to focus is _____.

Tip #3 - 4C's (Clarity, Courage, Commitment, Confidence)



1. Clarity to _____.
2. Courage to act, on...
 - a. What you _____, and
 - b. What you are going to learn
3. Commitment to stick with it long enough to get to real _____.
4. Confidence to know you're headed in the _____.

Fast Action Steps

1. In what area of you life and work do you need to be more intentional? Where are you coasting - living and working accidentally?

2. Think of a recent incident in your life and work which ended negatively. Use the AWARENESS TOOL to think through your natural tendencies, behavior pattern, actions, consequences, and the resulting reality. What could you have done differently to achieve a different outcome?

3. Which of the 4 C's do you struggle with most?

4. What will you do today to start growing in that area?