

Module 2 | SESSION 12
3 Challenges With Developing People

Leaders are always communicating.

3 Challenges with Developing People

Over the past 20 years working with leaders in all types of organizations and many market segments, we've noticed consistent themes emerging regarding challenges with people and leader development.

1. _____ - How do I find the right people to invest in?

The first step to identifying the right people to develop is to

_____:

1. The type of _____ that you seek
2. The training or mentoring you are going to provide
3. The _____ that you and the candidate should expect

When deciding who to invest in, consider:

1. Are they _____?
2. Are they self-focused?
3. Are they _____?
4. Are they willing to _____?
5. Are they making the most of the _____ they currently have?

2. _____ – How can I motivate team members?

Today the job of a leader is about much more than just providing direction, it is about providing _____.

8 Ways to Motivate People Around You

1. Help them understand _____.
 2. Help them accept _____.
 3. Measure progress
 4. Celebrate _____.
 5. Recognition
 6. Develop positive _____.
 7. Communicate. Communicate. Communicate.
 8. Make sure _____ with the role and work they are performing
3. _____ - How can I retain the people I develop?

7 Factors For Retaining Your Best People

1. Communication
2. Connection
3. Trust
4. Potential
5. Support
6. Difference
7. Affirm Value

